

Table 1A 2007 WMDVBE Procurement Results for Large Utilities					
	2007 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
<b>Cingular</b>					
Direct		\$95,000,000	\$21,700,000	\$900,000	\$117,600,000
		4.19%	0.96%	0.04%	5.18%
Subcontracting		\$4,800,000	\$3,500,000	\$0	\$8,300,000
		0.21%	0.15%	0.00%	0.37%
Combined	\$2,270,000,000	\$99,800,000	\$25,200,000	\$900,000	\$125,900,000
	100.00%	4.40%	1.11%	0.04%	5.55%
<b>Edison</b>					
Direct		\$313,863,990	\$175,925,117	\$2,852,366	\$492,641,473
		12.83%	7.19%	0.12%	20.13%
Subcontracting		\$63,992,773	\$31,149,734	\$1,418,856	\$96,561,363
		2.61%	1.27%	0.06%	3.95%
Combined	\$2,447,254,956	\$377,856,763	\$207,074,851	\$4,271,222	\$589,202,836
	100.00%	15.44%	8.46%	0.17%	24.08%
<b>PG&amp;E</b>					
Direct		\$281,146,127	\$127,595,850	\$909,685	\$409,651,662
		10.19%	4.62%	0.03%	14.85%
Subcontracting		\$120,395,790	\$48,407,747	\$20,392,694	\$189,196,231
		4.36%	1.75%	0.74%	6.86%
Combined	\$2,759,235,519	\$401,541,917	\$176,003,597	\$21,302,379	\$598,847,893
	100.00%	14.55%	6.38%	0.77%	21.70%
<b>AT&amp;T California</b>					
Direct		\$438,464,553	\$214,749,905	\$31,358,751	\$684,573,209
		15.78%	7.73%	1.13%	24.63%
Subcontracting		\$28,358,857	\$15,744,683	\$361,269	\$44,464,809
		1.02%	0.57%	0.01%	1.60%
Combined	\$2,778,976,722	\$466,823,410	\$230,494,588	\$31,720,020	\$729,038,018
	100.00%	16.80%	8.29%	1.14%	26.23%
<b>AT&amp;T Comm of CA</b>					
Direct		\$11,140,592	\$5,959,225	\$75,003	\$17,174,820
		3.02%	1.61%	0.02%	4.65%
Subcontracting		\$5,083,160	\$1,123,514	\$170,156	\$6,376,830
		1.38%	0.30%	0.05%	1.73%
Combined	\$369,432,539	\$16,223,752	\$7,082,739	\$245,159	\$23,551,650
	100.00%	4.39%	1.92%	0.07%	6.38%
<b>AT&amp;T/ASI</b>					
Direct		\$11,348,484	\$6,684,927	\$213,608	\$18,247,019
		4.30%	2.53%	0.08%	6.91%
Subcontracting		3,084,767	610,721	17,455	3,712,943
		1.17%	0.23%	0.01%	1.41%
Combined	\$264,064,966	\$14,433,251	\$7,295,648	\$231,063	\$21,959,962
	100.00%	5.47%	2.76%	0.09%	8.32%
<b>SDG&amp;E</b>					
Direct		\$97,466,084	\$28,786,303	\$2,066,179	\$128,318,566
		14.98%	4.42%	0.32%	19.72%
Subcontracting		\$21,515,738	\$12,197,955	\$913,790	\$34,627,483
		3.31%	1.87%	0.14%	5.32%
Combined	\$650,574,383	\$118,981,822	\$40,984,258	\$2,979,969	\$162,946,049
	100.00%	18.29%	6.30%	0.46%	25.05%
<b>SoCal Gas</b>					
Direct		\$86,606,342	\$33,125,102	\$2,158,520	\$121,889,964
		16.18%	6.19%	0.40%	22.77%
Subcontracting		\$10,763,539	\$11,227,513	\$21,299	\$22,012,351
		2.01%	2.10%	0.00%	4.11%
Combined	\$535,394,092	\$97,369,881	\$44,352,615	\$2,179,819	\$143,902,315
	100.00%	18.19%	8.28%	0.41%	26.88%
<b>Verizon California</b>					
Direct		\$101,018,043	\$54,578,786	\$1,951,990	\$157,548,819
		19.29%	10.42%	0.37%	30.08%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$523,758,051	\$101,018,043	\$54,578,786	\$1,951,990	\$157,548,819
	100.00%	19.29%	10.42%	0.37%	30.08%
<b>Verizon Wireless</b>					
Direct		\$46,775,945	\$105,429,193	\$989,351	\$153,194,489
		0.82%	1.84%	0.02%	2.67%
Subcontracting		\$20,363,040	\$739,636	\$0	\$21,102,676
		0.36%	0.01%	0.00%	0.37%
Combined	\$5,731,853,193	\$67,138,985	\$106,168,829	\$989,351	\$174,297,165
	100.00%	1.17%	1.85%	0.02%	3.04%
<b>Total</b>	<b>\$18,330,544,421</b>	<b>\$1,761,187,824</b>	<b>\$899,235,911</b>	<b>\$66,770,972</b>	<b>\$2,727,194,707</b>
	100.00%	9.61%	4.91%	0.36%	14.88%

Table 1B 2006 WMDVBE Procurement Results for Large Utilities					
	2006 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
<b>Cingular</b>					
Direct		\$143,731,169	\$40,226,173	\$9,809,037	\$193,766,379
		0.00%	1.60%	0.39%	7.70%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$2,517,239,260	\$143,731,169	\$40,226,173	\$9,809,037	\$193,766,379
	100.00%	5.71%	1.60%	0.39%	7.70%
<b>Edison</b>					
Direct		\$326,055,607	\$143,388,535	\$2,500,094	\$471,944,236
		13.53%	5.95%	0.10%	19.59%
Subcontracting		\$58,553,668	\$13,634,637	\$395,479	\$72,583,784
		2.43%	0.57%	0.02%	3.01%
Combined	\$2,409,314,191	\$384,609,275	\$157,023,172	\$2,895,573	\$544,528,020
	100.00%	15.96%	6.52%	0.12%	22.60%
<b>Nextel/Sprint</b>					
Direct		\$77,648,142	\$38,304,880	\$565,569	\$116,518,591
		1.85%	0.91%	0.01%	2.77%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$4,200,409,963	\$77,648,142	\$38,304,880	\$565,569	\$116,518,591
	100.00%	1.85%	0.91%	0.01%	2.77%
<b>PG&amp;E</b>					
Direct		\$220,820,564	\$112,809,033	\$15,032,160	\$348,661,757
		9.72%	4.97%	0.66%	15.35%
Subcontracting		\$113,022,691	\$24,402,007	\$5,891,485	\$143,316,183
		4.97%	1.07%	0.26%	6.31%
Combined	\$2,271,956,640	\$333,843,255	\$137,211,040	\$20,923,645	\$491,977,940
	100.00%	14.69%	6.04%	0.92%	21.65%
<b>AT&amp;T California</b>					
Direct		\$470,304,433	\$218,717,783	\$14,186,962	\$703,209,178
		18.66%	8.68%	0.56%	27.90%
Subcontracting		\$36,297,587	\$16,447,110	\$401,982	\$53,146,679
		1.44%	0.65%	0.02%	2.11%
Combined	\$2,520,464,812	\$506,602,020	\$235,164,893	\$14,588,944	\$756,355,857
	100.00%	20.10%	9.33%	0.58%	30.01%
<b>AT&amp;T Comm of CA</b>					
Direct		\$12,709,381	\$7,250,117	\$560,680	\$20,520,178
		2.73%	1.56%	0.12%	4.41%
Subcontracting		\$8,603,406	\$3,193,557	\$304,875	\$12,101,838
		1.85%	0.69%	0.07%	2.60%
Combined	\$465,175,825	\$21,312,787	\$10,443,674	\$865,555	\$32,622,016
	100.00%	4.58%	2.25%	0.19%	7.01%
<b>AT&amp;T/ASI</b>					
Direct		\$9,588,635	\$10,277,642	\$410,374	\$20,276,651
		2.63%	2.82%	0.11%	5.56%
Subcontracting		\$3,839,344	\$1,087,279	\$28,106	\$4,954,729
		1.05%	0.30%	0.01%	1.36%
Combined	\$364,721,706	\$13,427,979	\$11,364,921	\$438,480	\$25,231,380
	100.00%	3.68%	3.12%	0.12%	6.92%
<b>SDG&amp;E</b>					
Direct		\$99,880,465	\$18,799,697	\$2,692,011	\$121,372,173
		15.54%	2.93%	0.42%	18.89%
Subcontracting		\$11,964,734	\$13,467,351	\$317,576	\$25,749,661
		1.86%	2.10%	0.05%	4.01%
Combined	\$642,685,211	\$111,845,199	\$32,267,048	\$3,009,587	\$147,121,834
	100.00%	17.40%	5.02%	0.47%	22.89%
<b>SoCal Gas</b>					
Direct		\$64,294,690	\$19,127,521	\$216,995	\$83,639,206
		14.52%	4.32%	0.05%	18.90%
Subcontracting		\$7,655,741	\$12,432,992	\$61	\$20,088,794
		1.73%	2.81%	0.00%	4.54%
Combined	\$442,648,573	\$71,950,431	\$31,560,513	\$217,056	\$103,728,000
	100.00%	16.25%	7.13%	0.05%	23.43%
<b>Verizon California</b>					
Direct		\$78,202,295	\$34,030,980	\$1,311,525	\$113,544,800
		16.22%	7.06%	0.27%	23.55%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$482,214,425	\$78,202,295	\$34,030,980	\$1,311,525	\$113,544,800
	100.00%	16.22%	7.06%	0.27%	23.55%
<b>Verizon Wireless</b>					
Direct		\$34,002,561	\$102,684,267	\$459,384	\$137,146,212
		0.80%	2.41%	0.01%	3.23%
Subcontracting		\$8,342,099	\$844,624	\$205,030	\$9,391,753
		0.20%	0.02%	0.00%	0.22%
Combined	\$4,252,011,296	\$42,344,660	\$103,528,891	\$664,414	\$146,537,965
	100.00%	1.00%	2.43%	0.02%	3.45%
<b>Total</b>	<b>\$20,568,841,902</b>	<b>\$1,785,517,212</b>	<b>\$831,126,185</b>	<b>\$55,289,385</b>	<b>\$2,671,932,782</b>
	100.00%	8.68%	4.04%	0.27%	12.99%

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<b>AT&amp;T Long Distance</b>					
Direct		\$5,406,446	\$3,997,356	\$13,909	\$9,417,711
		4.12%	3.05%	0.01%	7.18%
Subcontracting		\$1,335,929	\$395,205	\$12,315	\$1,743,449
		1.02%	0.30%	0.01%	1.33%
Combined	\$131,115,200 100.00%	\$6,742,375 5.14%	\$4,392,561 3.35%	\$26,224 0.02%	\$11,161,160 8.51%
<b>Citizens</b>					
Direct		\$1,026	\$533,979	\$0	\$535,005
		0.00%	1.58%	0.00%	1.59%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$33,697,728 100.00%	\$1,026 0.00%	\$533,979 1.58%	\$0 0.00%	\$535,005 1.59%
<b>Lodi Gas &amp; Storage</b>					
Direct		\$694,315	\$493,154	\$59,702	\$1,247,171
		5.52%	3.92%	0.48%	9.92%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$12,568,073	\$694,315 5.52%	\$493,154 3.92%	\$59,702 0.48%	\$1,247,171 9.92%
<b>MCI / Verizon</b>					
Direct		\$2,579,864	\$1,961,693	\$104,530	\$4,646,087
		8.85%	6.73%	0.36%	15.94%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$29,149,093 100.00%	\$2,579,864 8.85%	\$1,961,693 6.73%	\$104,530 0.36%	\$4,646,087 15.94%
<b>PP&amp;L</b>					
Direct		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$5,052,143 100.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
<b>Qwest</b>					
Direct		\$3,483,774	\$69,218	\$581	\$3,553,573
		8.71%	0.17%	0.00%	8.88%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$40,014,224 100.00%	\$3,483,774 8.71%	\$69,218 0.17%	\$581 0.00%	\$3,553,573 8.88%
<b>Sierra Pacific</b>					
Direct		\$3,145,654	\$2,338,812	\$7,780	\$5,492,246
		7.08%	5.26%	0.02%	12.35%
Subcontracting		\$6,919	\$2,715	\$0	\$9,634
		0.02%	0.01%	0.00%	0.02%
Combined	\$44,454,817 100.00%	\$3,152,573 7.09%	\$2,341,527 5.27%	\$7,780 0.02%	\$5,501,880 12.38%
<b>SouthWest Gas</b>					
Direct		\$1,235,743	\$13,636,649	\$8,981	\$14,881,373
		4.46%	49.27%	0.03%	53.76%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$27,679,505 100.00%	\$1,235,743 4.46%	\$13,636,649 49.27%	\$8,981 0.03%	\$14,881,373 53.76%
<b>SureWest</b>					
Direct		\$1,820,986	\$705,027	\$0	\$2,526,013
		5.21%	2.02%	0.00%	7.23%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$34,950,275 100.00%	\$1,820,986 5.21%	\$705,027 2.02%	\$0 0.00%	\$2,526,013 7.23%
<b>SureWest Wireless</b>					
Direct		\$427,769	\$128,600	\$0	\$556,369
		2.14%	0.64%	0.00%	2.78%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$19,991,364 100.00%	\$427,769 2.14%	\$128,600 0.64%	\$0 0.00%	\$556,369 2.78%
<b>Wild Goose Storage</b>					
Direct		\$87,323	\$0	\$0	\$87,323
		1.05%	0.00%	0.00%	1.05%
Subcontracting		\$0	\$0	\$0	\$0

			0.00%	0.00%	0.00%	0.00%
Combined	\$8,304,440	\$87,323	\$0	\$0	\$87,323	
	100.00%	1.05%	0.00%	0.00%	1.05%	
XO California						
Direct		\$83,020	\$184,192	\$0	\$267,212	
		0.12%	0.27%	0.00%	0.39%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$67,972,932	\$83,020	\$184,192	\$0	\$267,212	
	100.00%	0.12%	0.27%	0.00%	0.39%	
Cal-Am Water						
Direct		\$2,446,684	\$1,305,911	\$8,655	\$3,761,250	
		8.72%	4.65%	0.03%	13.41%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$28,057,509	\$2,446,684	\$1,305,911	\$8,655	\$3,761,250	
	100.00%	8.72%	4.65%	0.03%	13.41%	
Cal Water Service Co						
Direct		\$9,231,339	\$448,330	\$0	\$9,679,669	
		7.09%	0.34%	0.00%	7.44%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$130,139,755	\$9,231,339	\$448,330	\$0	\$9,679,669	
	100.00%	7.09%	0.34%	0.00%	7.44%	
Golden State Water						
Direct		\$2,556,167	\$1,258,600	\$0	\$3,814,767	
		2.34%	1.15%	0.00%	3.50%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$109,122,696	\$2,556,167	\$1,258,600	\$0	\$3,814,767	
	100.00%	2.34%	1.15%	0.00%	3.50%	
Park Water Co						
Direct		\$934,348	\$129,592	\$256,324	\$1,320,264	
		4.75%	0.66%	1.30%	6.71%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$19,670,335	\$934,348	\$129,592	\$256,324	\$1,320,264	
	100.00%	4.75%	0.66%	1.30%	6.71%	
San Gabriel Water Co						
Direct		\$715,387	\$6,834	\$27,873	\$750,094	
		1.41%	0.01%	0.05%	1.47%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$50,870,065	\$715,387	\$6,834	\$27,873	\$750,094	
	100.00%	1.41%	0.01%	0.05%	1.47%	
San Jose Water Co						
Direct		\$4,820,397	\$0	\$0	\$4,820,397	
		8.30%	0.00%	0.00%	8.30%	
Subcontracting		\$558,893	\$0	\$32,542	\$591,435	
		0.96%	0.00%	0.06%	1.02%	
Combined	\$58,075,312	\$5,379,290	\$0	\$32,542	\$5,411,832	
		9.26%	0.00%	0.06%	9.32%	
Suburban Water Co						
Direct		\$1,640,877	\$32,632	\$1,891	\$1,675,400	
		7.38%	0.15%	0.01%	7.53%	
Subcontracting		\$0	\$0	\$0	\$0	
		0.00%	0.00%	0.00%	0.00%	
Combined	\$22,246,391	\$1,640,877	\$32,632	\$1,891	\$1,675,400	
		7.38%	0.15%	0.01%	7.53%	
Total	\$873,131,857	\$43,212,860	\$27,628,499	\$535,083	\$71,376,442	
	100.00%	4.95%	3.16%	0.06%	8.17%	

Table 2 B 2006 WMDVBE Procurement Results for Small Utilities					
	2006 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
<b>AT&amp;T Long Distance</b>					
<b>Direct</b>		\$2,814,469	\$2,701,754	\$22	\$5,516,245
		3.38%	3.25%	0.00%	6.63%
<b>Subcontracting</b>		\$2,602,085	\$500,630	\$1,101	\$3,103,816
		3.13%	0.60%	0.00%	3.73%
<b>Combined</b>	\$83,195,266	\$5,416,554	\$3,202,384	\$1,123	\$8,620,061
	100.00%	6.51%	3.85%	0.00%	10.36%
<b>Citizens</b>					
<b>Direct</b>		\$1,109,356	\$897,806	\$5,084	\$2,012,246
		2.34%	1.89%	0.00%	4.25%
<b>Subcontracting</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	\$47,388,460	\$1,109,356	\$897,806	\$5,084	\$2,012,246
	100.00%	2.34%	1.89%	0.00%	4.25%
<b>Lodi Gas &amp; Storage</b>					
<b>Direct</b>		\$189,281	\$448,294	\$67,803	\$705,378
		2.16%	5.11%	0.77%	8.04%
<b>Subcontracting</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	\$8,772,096	\$189,281	\$448,294	\$67,803	\$705,378
		2.16%	5.11%	0.77%	8.04%
<b>MCI Worldcom</b>					
<b>Direct</b>		\$2,323,542	\$1,062,704	\$422,206	\$3,808,452
		6.13%	2.80%	1.11%	10.05%
<b>Subcontracting</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	\$37,893,209	\$2,323,542	\$1,062,704	\$422,206	\$3,808,452
	100.00%	6.13%	2.80%	1.11%	10.05%
<b>PP&amp;L</b>					
<b>Direct</b>		\$0	\$640	\$0	\$640
		0.00%	0.01%	0.00%	0.01%
<b>Subcontracting</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	\$9,001,855	\$0	\$640	\$0	\$640
	100.00%	0.00%	0.01%	0.00%	0.01%
<b>Qwest</b>					
<b>Direct</b>		\$5,794,724	\$111,404	\$0	\$5,906,128
		9.96%	0.19%	0.00%	10.15%
<b>Subcontracting</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	\$58,162,555	\$5,794,724	\$111,404	\$0	\$5,906,128
	100.00%	9.96%	0.19%	0.00%	10.15%
<b>Sierra Pacific</b>					
<b>Direct</b>		\$2,011,667	\$1,423,217	\$38,951	\$3,473,835
		5.39%	3.82%	0.10%	9.31%
<b>Subcontracting</b>		\$4,143	\$11,415	\$0	\$15,558
		0.01%	0.03%	0.00%	0.04%
<b>Combined</b>	\$37,303,241	\$2,015,810	\$1,434,632	\$38,951	\$3,489,393
	100.00%	5.40%	3.85%	0.10%	9.35%
<b>SouthWest Gas</b>					
<b>Direct</b>		\$528,479	\$14,257,037	\$1,702	\$14,787,218
		2.13%	57.36%	0.01%	59.49%
<b>Subcontracting</b>		\$2,552	\$0	\$0	\$2,552
		0.01%	0.00%	0.00%	0.01%
<b>Combined</b>	\$24,855,500	\$531,031	\$14,257,037	\$1,702	\$14,789,770
	100.00%	2.14%	57.36%	0.01%	59.50%
<b>SureWest</b>					
<b>Direct</b>		\$1,387,363	\$412,584	\$0	\$1,799,947
		5.13%	1.52%	0.00%	6.65%
<b>Subcontracting</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	\$27,060,078	\$1,387,363	\$412,584	\$0	\$1,799,947
	100.00%	5.13%	1.52%	0.00%	6.65%
<b>SureWest Wireless</b>					
<b>Direct</b>		\$848	\$92,585	\$0	\$93,433
		0.00%	0.49%	0.00%	0.49%
<b>Subcontracting</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
<b>Combined</b>	\$18,951,663	\$848	\$92,585	\$0	\$93,433
	100.00%	0.00%	0.49%	0.00%	0.49%
<b>Wild Goose Storage</b>					
<b>Direct</b>		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%

	Subcontracting		\$0	\$0	\$0	\$0
	Combined	\$5,096,516	0.00%	0.00%	0.00%	0.00%
		100.00%	\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
XO California						
	Direct		\$320,550	\$1,144,512	\$0	\$1,465,062
			4.18%	14.91%	0.00%	19.09%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$7,673,893	\$320,550	\$1,144,512	\$0	\$1,465,062
		100.00%	4.18%	14.91%	0.00%	19.09%
Cal-Am Water						
	Direct					
			#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Subcontracting					
			#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Combined					
Cal Water Service Co						
	Direct		\$8,564,711	\$147,270	\$0	\$8,711,981
			6.29%	0.11%	0.00%	6.40%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$136,210,474	\$8,564,711	\$147,270	\$0	\$8,711,981
		100.00%	6.29%	0.11%	0.00%	6.40%
Golden State Water						
	Direct		\$1,598,287	\$0	\$0	\$1,598,287
			2.15%	0.00%	0.00%	2.15%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$74,482,654	\$1,598,287	\$0	\$0	\$1,598,287
		100.00%	2.15%	0.00%	0.00%	2.15%
Park Water Co						
	Direct		\$1,349,150	\$23,616	\$68,000	\$1,440,766
			6.54%	0.11%	0.33%	6.99%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$20,623,112	\$1,349,150	\$23,616	\$68,000	\$1,440,766
		100.00%	6.54%	0.11%	0.33%	6.99%
San Gabriel Water Co						
	Direct		\$73,002	\$1,600	\$15,227	\$89,829
			0.13%	0.00%	0.03%	0.16%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$57,454,779	\$73,002	\$1,600	\$15,227	\$89,829
		100.00%	0.13%	0.00%	0.03%	0.16%
San Jose Water Co						
	Direct		\$2,411,358	\$0	\$0	\$2,411,358
			3.19%	0.00%	0.00%	3.19%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$75,573,063	\$2,411,358	\$0	\$0	\$2,411,358
			3.19%	0.00%	0.00%	3.19%
Suburban Water Co						
	Direct		\$1,585,289	\$43,233	\$194	\$1,628,716
			8.43%	0.23%	0.00%	8.66%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$18,799,923	\$1,585,289	\$43,233	\$194	\$1,628,716
			8.43%	0.23%	0.00%	8.66%
	Total	\$748,498,337	\$34,670,856	\$23,280,301	\$620,290	\$58,571,447
		100.00%	4.63%	3.11%	0.08%	7.83%

<p align="center"><b>Table 3</b>  <b>2007 &amp; 2006 Summary of Large, Small, and Combined</b>  <b>Utility MBE/WBE/DVBE and Total WMDVBE Procurement</b>  <b>(In Dollars and as a Percentage of Total Corporate Procurement)</b></p>
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	Total Procurement	MBE	WBE	DVBE	Total WMDVBE
<b>2007</b>					
<b>Total</b>					
<b>Large Utilities</b>	\$18,330,544,421 100.00%	\$1,761,187,824 9.61%	\$899,235,911 4.91%	\$66,770,972 0.36%	\$2,727,194,707 14.88%
<b>Total</b>					
<b>Small Utilities</b>	\$873,131,857 100.00%	\$43,212,860 4.95%	\$27,628,499 3.16%	\$535,083 0.06%	\$71,376,442 8.17%
<b>Total</b>					
<b>Combined</b>	\$19,203,676,278 100.00%	\$1,804,400,684 9.40%	\$926,864,410 4.83%	\$67,306,055 0.35%	\$2,798,571,149 14.57%
<b>2006</b>					
<b>Total</b>					
<b>Large Utilities</b>	\$20,568,841,902 100.00%	\$1,785,517,212 8.68%	\$831,126,185 4.04%	\$55,289,385 0.27%	\$2,671,932,782 12.99%
<b>Total</b>					
<b>Small Utilities</b>	\$748,498,337 100.00%	\$34,670,856 4.63%	\$23,280,301 3.11%	\$620,290 0.08%	\$58,571,447 7.83%
<b>Total</b>					
<b>Combined</b>	\$21,317,340,239 100.00%	\$1,820,188,068 8.54%	\$854,406,486 4.01%	\$55,909,675 0.26%	\$2,730,504,229 12.81%

**Table 4a**  
**2007 Summary of Large Utility Ethnic Procurement**  
**(in Dollars and as a Percentage of Total MBE Procurement)**

	Cingular	Edison	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wriss
<b>Black</b>										
<b>direct</b>	\$46,700,000 46.79%	\$40,375,441 10.69%	\$96,181,832 23.95%	\$174,352,453 37.35%	\$2,853,671 17.59%	\$1,132,449 7.85%	\$14,541,816 12.22%	\$12,163,067 12.50%	\$15,118,872 14.97%	\$10,519,979 15.67%
<b>sub</b>	\$100,000 0.10%	\$9,425,313 2.49%	\$11,449,677 2.85%	\$12,317,902 2.64%	\$497,721 3.07%	\$1,895,273 13.13%	\$3,686,801 3.10%	\$4,919,403 5.06%	\$0 0.00%	\$17,343,817 25.83%
<b>combined</b>	\$46,800,000 46.89%	\$49,800,754 13.18%	\$107,631,509 26.80%	\$186,670,355 39.99%	\$3,351,392 20.66%	\$3,027,722 20.98%	\$18,228,617 15.32%	\$17,082,470 17.55%	\$15,118,872 14.97%	\$27,863,796 41.50%
<b>Hispanic</b>										
<b>direct</b>	\$14,800,000 14.83%	\$127,635,953 33.78%	\$94,067,145 23.43%	\$152,635,523 32.70%	\$1,225,499 7.55%	\$6,775,237 46.94%	\$51,260,587 43.08%	\$48,426,722 49.76%	\$71,651,318 70.93%	\$12,914,698 19.24%
<b>sub</b>	\$2,100,000 2.10%	\$16,417,529 4.34%	\$42,296,291 10.53%	\$3,825,619 0.82%	\$643,400 3.97%	\$94,439 0.65%	\$17,024,860 14.31%	\$5,626,092 5.78%	\$0 0.00%	\$1,760,404 2.62%
<b>combined</b>	\$16,900,000 16.93%	\$144,053,482 38.12%	\$136,363,436 33.96%	\$156,461,142 33.52%	\$1,868,899 11.52%	\$6,869,676 47.60%	\$68,285,447 57.39%	\$54,052,814 55.54%	\$71,651,318 70.93%	\$14,675,102 21.86%
<b>Asian-Pacific</b>										
<b>direct</b>	\$32,100,000 32.16%	\$111,747,238 29.57%	\$89,261,610 22.23%	\$109,374,021 23.43%	\$6,369,162 39.26%	\$3,314,275 22.96%	\$13,378,966 11.24%	\$19,588,058 20.13%	\$10,398,858 10.29%	\$20,764,979 30.93%
<b>sub</b>	\$2,600,000 2.61%	\$37,893,383 10.03%	\$55,778,873 13.89%	\$8,487,423 1.82%	\$3,296,850 20.32%	\$632,171 4.38%	\$686,308 0.58%	\$82,304 0.08%	\$0 0.00%	\$1,258,819 1.87%
<b>combined</b>	\$34,700,000 34.77%	\$149,640,621 39.60%	\$145,040,483 36.12%	\$117,861,444 25.25%	\$9,666,012 59.58%	\$3,946,446 27.34%	\$14,065,274 11.82%	\$19,670,362 20.21%	\$10,398,858 10.29%	\$22,023,798 32.80%
<b>Native American</b>										
<b>direct</b>	\$100,000 0.10%	\$21,152,405 5.60%	\$1,586,343 0.40%	\$1,164,965 0.25%	\$281,754 1.74%	\$39,614 0.27%	\$18,284,714 15.37%	\$6,428,495 6.61%	\$3,848,995 3.81%	\$43,408 0.06%
<b>sub</b>	\$0 0.00%	\$256,548 0.07%	\$8,140,881 2.03%	\$990,213 0.21%	\$591 0.00%	\$15,315 0.11%	\$117,769 0.10%	\$81,740 0.08%	\$0 0.00%	\$0 0.00%
<b>combined</b>	\$100,000 0.10%	\$21,408,953 5.67%	\$9,727,224 2.42%	\$2,155,178 0.25%	\$282,345 1.74%	\$54,929 0.38%	\$18,402,483 15.47%	\$6,510,235 6.69%	\$3,848,995 3.81%	\$43,408 0.06%
<b>Other</b>										
<b>direct</b>	\$1,300,000 1.30%	\$12,952,953 3.43%	\$49,195 0.01%	\$937,591 0.20%	\$410,507 2.53%	\$86,906 0.60%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,532,881 3.77%
<b>sub</b>	\$0 0.00%	\$0 0.00%	\$2,730,068 0.68%	\$2,737,701 0.59%	\$644,598 3.97%	\$447,570 3.10%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
<b>combined</b>	\$1,300,000 1.30%	\$12,952,953 3.43%	\$2,779,263 0.69%	\$3,675,292 0.79%	\$1,055,105 6.50%	\$534,476 3.70%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,532,881 3.77%
<b>Ethnically Unspecified Minority Subcontractors</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total MBE Procurement</b>	<b>\$99,800,000 100.00%</b>	<b>\$377,856,763 100.00%</b>	<b>\$401,541,915 100.00%</b>	<b>\$466,823,411 100.00%</b>	<b>\$16,223,753 100.00%</b>	<b>\$14,433,249 100.00%</b>	<b>\$118,981,821 100.00%</b>	<b>\$97,315,881 100.00%</b>	<b>\$101,018,043 100.00%</b>	<b>\$67,138,985 100.00%</b>



**Table 4b**  
**2006 Summary of Large Utility Ethnic Procurement**  
**(in Dollars and as Percentage of Total MBE Procurement)**

	Cingular	Edison	Nextel/Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wrlls
<b>Black</b>											
<b>direct</b>	\$76,586,124	\$38,116,113	\$5,698,329	\$97,602,510	\$180,144,049	\$3,722,525	\$1,637,987	\$18,932,751	\$9,931,209	\$743,026	\$3,809,282
	53.28%	9.91%	7.34%	29.24%	35.56%	17.47%	12.20%	16.93%	13.80%	0.95%	9.00%
<b>sub</b>	\$0	\$7,285,852	\$0	\$10,158,626	\$7,117,224	\$1,081,777	\$886,265	\$4,331,272	\$2,760,340	\$0	\$684,861
	0.00%	1.89%	0.00%	3.04%	1.40%	5.08%	6.60%	3.87%	3.84%	0.00%	1.62%
<b>combined</b>	\$76,586,124	\$45,401,965	\$5,698,329	\$107,761,136	\$187,261,273	\$4,804,302	\$2,524,252	\$23,264,023	\$12,691,549	\$743,026	\$4,494,143
	53.28%	11.80%	7.34%	32.28%	36.96%	22.54%	18.80%	20.80%	17.64%	0.95%	10.61%
<b>Hispanic</b>											
<b>direct</b>	\$22,999,455	\$134,504,971	\$5,287,779	\$58,050,123	\$168,817,239	\$1,922,085	\$4,275,406	\$48,108,193	\$46,818,503	\$56,620,660	\$2,419,607
	16.00%	34.97%	6.81%	17.39%	33.32%	9.02%	31.84%	43.01%	65.07%	72.40%	5.71%
<b>sub</b>	\$0	\$22,429,386	\$0	\$49,408,161	\$2,854,545	\$1,177,031	\$254,910	\$5,759,802	\$3,839,965	\$0	\$5,716,008
	0.00%	5.83%	0.00%	14.80%	0.56%	5.52%	1.90%	5.15%	5.34%	0.00%	13.50%
<b>combined</b>	\$22,999,455	\$156,934,357	\$5,287,779	\$107,458,284	\$171,671,784	\$3,099,116	\$4,530,316	\$53,867,995	\$50,658,468	\$56,620,660	\$8,135,615
	16.00%	40.80%	6.81%	32.19%	33.89%	14.54%	33.74%	48.16%	70.41%	72.40%	19.21%
<b>Asian-Pacific</b>											
<b>direct</b>	\$44,145,591	\$114,154,871	\$42,476,158	\$59,082,958	\$119,526,223	\$6,813,058	\$3,575,493	\$20,780,089	\$5,878,518	\$17,382,761	\$25,158,618
	30.71%	29.68%	54.70%	17.70%	23.59%	31.97%	26.63%	18.58%	8.17%	22.23%	59.41%
<b>sub</b>	\$0	\$28,579,416	\$0	\$45,342,468	\$25,823,216	\$5,014,918	\$1,449,641	\$79,987	\$738,149	\$0	\$1,798,838
	0.00%	7.43%	0.00%	13.58%	5.10%	23.53%	10.80%	0.79%	1.03%	0.00%	4.25%
<b>combined</b>	\$44,145,591	\$142,734,287	\$42,476,158	\$104,425,426	\$145,349,439	\$11,827,976	\$5,025,134	\$21,660,076	\$6,616,667	\$17,382,761	\$26,957,456
	30.71%	37.11%	54.70%	31.28%	28.69%	55.50%	37.42%	19.37%	9.20%	22.23%	63.66%
<b>Native American</b>											
<b>direct</b>	\$0	\$32,867,388	\$375,460	\$5,103,451	\$1,758,454	\$173,230	\$98,952	\$12,059,432	\$1,666,460	\$3,455,847	\$69,838
	0.00%	8.55%	0.48%	1.53%	0.35%	0.81%	0.74%	10.78%	2.32%	4.42%	0.16%
<b>sub</b>	\$0	\$259,014	\$0	\$6,063,295	\$502,602	\$1,576	\$31,963	\$708,782	\$317,287	\$0	\$0
	0.00%	0.07%	0.00%	1.82%	0.10%	0.01%	0.24%	0.63%	0.44%	0.00%	0.00%
<b>combined</b>	\$0	\$33,126,402	\$375,460	\$11,166,746	\$2,261,056	\$174,806	\$130,915	\$12,768,214	\$1,983,747	\$3,455,847	\$69,838
	0.00%	8.61%	0.48%	3.34%	0.35%	0.82%	0.97%	11.42%	2.76%	4.42%	0.16%
<b>Other</b>											
<b>direct</b>	\$0	\$6,412,264	\$23,810,417	\$981,520	\$57,750	\$78,483	\$797	\$0	\$0	\$0	\$2,545,214
	0.00%	1.67%	30.66%	0.29%	0.01%	0.37%	0.01%	0.00%	0.00%	0.00%	6.01%
<b>sub</b>	\$0	\$0	\$0	\$2,050,143	\$0	\$1,328,103	\$1,216,565	\$284,891	\$0	\$0	\$142,391
	0.00%	0.00%	0.00%	0.61%	0.00%	6.23%	9.06%	0.25%	0.00%	0.00%	0.34%
<b>combined</b>	\$0	\$6,412,264	\$23,810,417	\$3,031,663	\$57,750	\$1,406,586	\$1,217,362	\$284,891	\$0	\$0	\$2,687,605
	0.00%	1.67%	30.66%	0.91%	0.01%	6.60%	9.07%	0.25%	0.00%	0.00%	6.35%
<b>Ethnically Unspecified Minority Subcontractors</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total MBE Procurement</b>	<b>\$143,731,170</b> 100.00%	<b>\$384,609,275</b> 100.00%	<b>\$77,648,143</b> 100.00%	<b>\$333,843,255</b> 100.00%	<b>\$506,601,302</b> 100.00%	<b>\$21,312,786</b> 100.00%	<b>\$13,427,979</b> 100.00%	<b>\$111,845,199</b> 100.00%	<b>\$71,950,431</b> 100.00%	<b>\$78,202,294</b> 100.00%	<b>\$42,344,657</b> 100.00%

[illegible]

Table 1. MBE Procurement by Ethnicity											
Ethnicity	Category	2022 MBE Procurement	2022 MBE Procurement %	2023 MBE Procurement	2023 MBE Procurement %	2024 MBE Procurement	2024 MBE Procurement %	2025 MBE Procurement	2025 MBE Procurement %	2026 MBE Procurement	2026 MBE Procurement %
Black											
	direct	\$46,700,000		\$40,375,441		\$96,181,832		\$174,352,453		\$2,853,671	
		2.06%		1.65%		3.49%		6.27%		0.77%	
	sub	\$100,000		\$9,425,313		\$11,449,677		\$12,317,902		\$497,721	
		0.00%		0.39%		0.41%		0.44%		0.13%	
	combined	\$46,800,000		\$49,800,754		\$107,631,509		\$186,670,355		\$3,351,392	
		2.06%		2.03%		3.90%		6.72%		0.91%	
										1.15%	
										2.80%	
										3.19%	
										2.89%	
										0.18%	
										\$0	
										\$17,343,817	
										0.30%	
										0.00%	
										0.00%	
										0.49%	
Hispanic											
	direct	\$14,800,000		\$127,635,953		\$94,067,145		\$152,635,523		\$1,225,499	
		0.65%		5.22%		3.41%		5.49%		0.33%	
	sub	\$2,100,000		\$16,417,529		\$42,296,291		\$3,825,619		\$643,400	
		0.09%		0.67%		1.53%		0.14%		0.17%	
	combined	\$16,900,000		\$144,053,482		\$136,363,436		\$156,461,142		\$1,868,899	
		0.74%		5.89%		4.94%		5.63%		0.51%	
										2.60%	
										10.50%	
										10.10%	
										13.68%	
										0.23%	
										\$0	
										\$1,760,404	
										0.03%	
										0.00%	
										0.00%	
										0.26%	
Asian-Pacific											
	direct	\$32,100,000		\$111,747,238		\$89,261,610		\$109,374,021		\$6,369,162	
		1.41%		4.57%		3.24%		3.94%		1.72%	
	sub	\$2,600,000		\$37,893,383		\$55,778,873		\$8,487,423		\$3,296,850	
		0.11%		1.55%		2.02%		0.31%		0.89%	
	combined	\$34,700,000		\$149,640,621		\$145,040,483		\$117,861,444		\$9,666,012	
		1.53%		6.11%		5.26%		4.24%		2.62%	
										1.49%	
										2.16%	
										3.67%	
										1.99%	
										\$0	
										\$1,258,819	
										0.02%	
										0.00%	
										0.02%	
Native American											
	direct	\$100,000		\$21,152,405		\$1,586,343		\$1,164,965		\$281,754	
		0.00%		0.86%		0.06%		0.04%		0.08%	
	sub	\$0		\$256,548		\$8,140,881		\$990,213		\$591	
		0.00%		0.07%		0.30%		0.21%		0.00%	
	combined	\$100,000		\$21,408,953		\$9,727,224		\$2,155,178		\$282,345	
		0.00%		0.87%		0.35%		0.08%		0.08%	
										0.02%	
										2.83%	
										1.22%	
										0.73%	
										0.00%	
Other											
	direct	\$1,300,000		\$12,952,953		49,195		\$937,591		\$410,507	
		0.06%		0.53%		0.00%		0.03%		0.11%	
	sub	\$0		\$0		\$2,730,068		\$2,737,701		\$644,598	
		0.00%		0.00%		0.10%		0.10%		0.17%	
	combined	\$1,300,000		\$12,952,953		\$2,779,263		\$3,675,292		\$1,055,105	
		0.06%		0.53%		0.10%		0.13%		0.29%	
										0.20%	
										0.00%	
										0.00%	
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<p align="center"><b>Table 5b</b></p> <p align="center"><b>2006 Summary of Large Utility Ethnic Procurement</b></p> <p align="center"><b>(in Dollars and as a Percentage of Total Corporate Procurement)</b></p>	
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		Cingular	Edison	Nextel	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wrlls
Black												
	direct	\$76,586,124	\$38,116,113	\$5,698,329	\$97,602,510	\$180,144,049	\$3,722,525	\$1,637,987	\$18,932,751	\$9,931,209	\$743,026	\$3,809,282
		3.04%	1.58%	0.14%	4.30%	7.15%	17.47%	0.45%	2.95%	2.24%	0.15%	0.09%
	sub	\$0	\$7,285,852	\$0	\$10,158,626	\$7,117,224	\$1,081,777	\$886,265	\$4,331,272	\$2,760,340	\$0	\$684,861
		0.00%	0.30%	0.00%	0.45%	0.28%	5.08%	0.24%	0.67%	0.62%	0.00%	0.02%
	combined	\$76,586,124	\$45,401,965	\$5,698,329	\$107,761,136	\$187,261,273	\$4,804,302	\$2,524,252	\$23,264,023	\$12,691,549	\$743,026	\$4,494,143
		3.04%	1.88%	0.14%	4.74%	7.43%	22.54%	0.69%	3.62%	2.87%	0.15%	0.11%
Hispanic												
	direct	\$22,999,455	\$134,504,971	\$5,287,779	\$58,050,123	\$168,817,239	\$1,922,085	\$4,275,406	\$48,108,193	\$46,818,503	\$56,620,660	\$2,419,607
		0.91%	5.58%	0.13%	2.56%	6.70%	9.02%	1.17%	7.49%	10.58%	11.74%	0.06%
	sub	\$0	\$22,429,386	\$0	\$49,408,161	\$2,854,545	\$1,177,031	\$254,910	\$5,759,802	\$3,839,965	\$0	\$5,716,008
		0.00%	0.93%	0.00%	2.17%	0.11%	5.52%	0.07%	0.90%	0.87%	0.00%	0.13%
	combined	\$22,999,455	\$156,934,357	\$5,287,779	\$107,458,284	\$171,671,784	\$3,099,116	\$4,530,316	\$53,867,995	\$50,658,468	\$56,620,660	\$8,135,615
		0.91%	6.51%	0.13%	4.73%	6.81%	14.54%	1.24%	8.38%	11.44%	11.74%	0.19%
Asian-Pacific												
	direct	\$44,145,591	\$114,154,871	\$42,476,158	\$59,082,958	\$119,526,223	\$6,813,058	\$3,575,493	\$20,780,089	\$5,878,518	\$17,382,761	\$25,158,618
		1.75%	4.74%	1.01%	2.60%	4.74%	31.97%	0.98%	3.23%	1.33%	3.60%	0.59%
	sub	\$0	\$28,579,416	\$0	\$45,342,468	\$25,823,216	\$5,014,918	\$1,449,641	\$79,987	\$738,149	\$0	\$1,798,838
		0.00%	1.19%	0.00%	2.00%	1.02%	23.53%	0.40%	0.14%	0.17%	0.00%	0.04%
	combined	\$44,145,591	\$142,734,287	\$42,476,158	\$104,425,426	\$145,349,439	\$11,827,976	\$5,025,134	\$21,660,076	\$6,616,667	\$17,382,761	\$26,957,456
		1.75%	5.92%	1.01%	4.60%	5.77%	55.50%	1.38%	3.37%	1.49%	3.60%	0.63%
Native American												
	direct	\$0	\$32,867,388	\$375,460	\$5,103,451	\$1,758,454	\$173,230	\$98,952	\$12,059,432	\$1,666,460	\$3,455,847	\$69,838
		0.00%	1.36%	0.01%	0.22%	0.07%	0.81%	0.03%	1.88%	0.38%	0.72%	0.00%
	sub	\$0	\$259,014	\$0	\$6,063,295	\$502,602	\$1,576	\$31,963	\$708,782	\$317,287	\$0	\$0
		0.00%	0.07%	0.00%	0.27%	0.02%	0.01%	0.06%	0.11%	0.07%	0.00%	0.00%
	combined	\$0	\$33,126,402	\$375,460	\$11,166,746	\$2,261,056	\$174,806	\$130,915	\$12,768,214	\$1,983,747	\$3,455,847	\$69,838
		0.00%	1.37%	0.01%	0.49%	0.09%	0.82%	0.04%	1.99%	0.45%	0.72%	0.00%
Other												
	direct	\$0	\$6,412,264	\$23,810,417	\$981,520	\$57,750	\$78,483	\$797	\$0	\$0	\$0	\$2,545,214
		0.00%	0.27%	0.57%	0.04%	0.00%	0.37%	0.00%	0.00%	0.00%	0.00%	0.06%
	sub	\$0	\$0	\$0	\$2,050,143	\$0	\$1,328,103	\$1,216,565	\$284,891	\$0	\$0	\$142,391
		0.00%	0.00%	0.00%	0.09%	0.00%	6.23%	0.33%	0.04%	0.00%	0.00%	0.00%
	combined	\$0	\$6,412,264	\$23,810,417	\$3,031,663	\$57,750	\$1,406,586	\$1,217,362	\$284,891	\$0	\$0	\$2,687,605
		0.00%	0.27%	0.57%	0.13%	0.00%	6.60%	0.33%	0.04%	0.00%	0.00%	0.06%
Ethnically Unspecified Minority Subcontractors		N/A	N/A	\$0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement		\$143,731,170 5.71%	\$384,609,275 15.96%	\$77,648,143 1.85%	\$333,843,255 14.69%	\$506,601,302 20.10%	\$21,312,786 4.58%	\$13,427,979 3.68%	\$111,845,199 17.40%	\$71,950,431 16.25%	\$78,202,294 16.22%	\$42,344,657 1.00%
Total Corporate Procurement		\$2,517,239,260 100.00%	\$2,409,314,191 100.00%	\$4,200,409,963 100.00%	\$2,271,956,640 100.00%	\$2,520,464,812 100.00%	\$465,175,825 100.00%	\$364,721,706 100.00%	\$642,685,211 100.00%	\$442,648,573 100.00%	\$482,214,425 100.00%	\$4,252,011,296 100.00%

**Table 6a**  
**Summary of Procurement from Women: 2007**  
**Minority and Caucasian Women (in Dollars and as a Percentage of**  
**Large Utilities' Total Corporate Expenditures)**

	Minority Women	Caucasian Women	Combined Women	Total Corporate
<b>Cingular</b>				
<b>direct</b>	\$50,782,607	\$21,700,000	\$72,482,607	
	2.24%	0.96%	3.19%	
<b>subcontracting</b>	\$0	\$3,500,000	\$3,500,000	
	0.00%	0.15%	0.15%	
<b>combined</b>	\$50,782,607	\$25,200,000	\$75,982,607	\$2,270,000,000
	2.24%	1.11%	3.35%	100.00%
<b>Edison</b>				
<b>direct</b>	\$70,843,364	\$175,925,117	\$246,768,481	
	2.89%	7.19%	10.08%	
<b>subcontracting</b>	\$11,182,816	\$31,149,734	\$42,332,550	
	0.46%	1.27%	1.73%	
<b>combined</b>	\$82,026,180	\$207,074,851	\$289,101,031	\$2,447,254,956
	3.35%	8.46%	11.81%	100.00%
<b>PG&amp;E</b>				
<b>direct</b>	\$19,851,099	\$127,595,850	\$147,446,949	
	0.72%	4.62%	5.34%	
<b>subcontracting</b>	\$54,050,231	\$48,407,747	\$102,457,978	
	1.96%	1.75%	3.71%	
<b>combined</b>	\$73,901,330	\$176,003,597	\$249,904,927	\$2,759,235,519
	2.68%	6.38%	9.06%	100.00%
<b>AT&amp;T California</b>				
<b>direct</b>	\$96,001,479	\$214,749,905	\$310,751,384	
	7.73%	7.73%	11.18%	
<b>subcontracting</b>	\$2,376,924	\$15,744,683	\$18,121,607	
	0.09%	0.57%	0.65%	
<b>combined</b>	\$98,378,403	\$230,494,588	\$328,872,991	\$2,778,976,722
	3.54%	8.29%	11.83%	100.00%
<b>AT&amp;T Co of CA</b>				
<b>direct</b>	\$2,207,231	\$5,959,225	\$8,166,456	
	0.60%	1.61%	2.21%	
<b>subcontracting</b>	\$1,080,093	\$1,123,514	\$2,203,607	
	0.29%	0.30%	0.60%	
<b>combined</b>	\$3,287,324	\$7,082,739	\$10,370,063	\$369,432,539
	0.89%	1.92%	2.81%	100.00%
<b>AT&amp;T/ASI</b>				
<b>direct</b>	\$3,254,411	\$6,684,927	\$9,939,338	
	1.23%	2.53%	3.76%	
<b>subcontracting</b>	\$333,626	\$610,721	\$944,347	
	0.13%	0.23%	0.36%	
<b>combined</b>	\$3,588,037	\$7,295,648	\$10,883,685	\$264,064,966
	1.36%	2.76%	4.12%	100.00%
<b>SDG&amp;E</b>				
<b>direct</b>	\$19,082,532	\$28,786,303	\$47,868,835	
	2.93%	4.42%	7.36%	
<b>subcontracting</b>	\$2,973,559	\$12,197,955	\$15,171,514	
	0.46%	1.87%	2.33%	
<b>combined</b>	\$22,056,091	\$40,984,258	\$63,040,349	\$650,574,383
	3.39%	6.30%	9.69%	100.00%
<b>SoCalGas</b>				
<b>direct</b>	\$5,003,227	\$33,125,102	\$38,128,329	
	0.93%	6.19%	7.12%	
<b>subcontracting</b>	\$886,542	\$11,227,513	\$12,114,055	
	0.17%	2.10%	2.26%	
<b>combined</b>	\$5,889,769	\$44,352,615	\$50,242,384	\$535,394,092
	1.10%	8.28%	9.38%	100.00%
<b>Verizon</b>				
<b>direct</b>	\$7,912,824	\$54,578,786	\$62,491,610	
	1.51%	10.42%	11.93%	
<b>subcontracting</b>	\$0	\$0	\$0	
	0.00%	0.00%	0.00%	
<b>combined</b>	\$7,912,824	\$54,578,786	\$62,491,610	\$523,758,051
	1.51%	10.42%	11.93%	100.00%
<b>Verizon Wireless</b>				
<b>direct</b>	\$0	\$105,429,193	\$105,429,193	
	0.00%	1.84%	1.84%	
<b>subcontracting</b>	\$0	\$739,636	\$739,636	
	0.00%	0.01%	0.01%	
<b>combined</b>	\$0	\$106,168,829	\$106,168,829	\$5,731,853,193
	0.00%	1.85%	1.85%	100.00%
<b>Total</b>	\$347,822,565	\$899,235,911	\$1,247,058,476	\$18,330,544,421
	1.90%	4.91%	6.80%	100.00%

**Table 6b**  
**Summary of Procurement from Women: 2006**  
**Minority and Caucasian Women (in Dollars and as a Percentage of**  
**Large Utilities' Total Corporate Expenditures)**

	Minority Women	Caucasian Women	Combined Women	Total Corporate
<b>Cingular</b>				
<b>direct</b>	\$50,782,607 2.02%	\$40,226,173 1.60%	\$91,008,780 3.62%	
<b>subcontracting</b>	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>combined</b>	\$50,782,607 2.02%	\$40,226,173 1.60%	\$91,008,780 3.62%	\$2,517,239,260 100.00%
<b>Edison</b>				
<b>direct</b>	\$70,843,364 2.94%	\$143,388,535 5.95%	\$214,231,899 8.89%	
<b>subcontracting</b>	\$11,182,816 0.46%	\$13,634,637 0.57%	\$24,817,453 1.03%	
<b>combined</b>	\$82,026,180 3.40%	\$157,023,172 6.52%	\$239,049,352 9.92%	\$2,409,314,191 100.00%
<b>Nextel</b>				
<b>direct</b>	\$0 0.00%	\$38,304,880 0.91%	\$38,304,880 0.91%	
<b>subcontracting</b>	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>combined</b>	\$0 0.00%	\$38,304,880 0.91%	\$38,304,880 0.91%	\$4,200,409,963 100.00%
<b>PG&amp;E</b>				
<b>direct</b>	\$19,851,099 0.87%	\$112,809,033 4.97%	\$132,660,132 5.84%	
<b>subcontracting</b>	\$54,050,231 2.38%	\$24,402,007 1.07%	\$78,452,238 3.45%	
<b>combined</b>	\$73,901,330 3.25%	\$137,211,040 6.04%	\$211,112,370 9.29%	\$2,271,956,640 100.00%
<b>AT&amp;T California</b>				
<b>direct</b>	\$96,001,479 8.68%	\$218,717,783 8.68%	\$314,719,262 12.49%	
<b>subcontracting</b>	\$2,376,924 0.09%	\$16,447,110 0.65%	\$18,824,034 0.75%	
<b>combined</b>	\$98,378,403 3.90%	\$235,164,893 9.33%	\$333,543,296 13.23%	\$2,520,464,812 100.00%
<b>AT&amp;T Co of CA</b>				
<b>direct</b>	\$4,610,504 0.99%	\$7,250,117 1.56%	\$11,860,621 2.55%	
<b>subcontracting</b>	\$2,201,237 0.47%	\$3,193,557 0.69%	\$5,394,794 1.16%	
<b>combined</b>	\$6,811,741 1.46%	\$10,443,674 2.25%	\$17,255,415 3.71%	\$465,175,825 100.00%
<b>AT&amp;T/ASI</b>				
<b>direct</b>	\$3,254,411 0.89%	\$10,277,642 2.82%	\$13,532,053 3.71%	
<b>subcontracting</b>	\$333,626 0.09%	\$1,087,279 0.30%	\$1,420,905 0.39%	
<b>combined</b>	\$3,588,037 0.98%	\$11,364,921 3.12%	\$14,952,958 4.10%	\$364,721,706 100.00%
<b>SDG&amp;E</b>				
<b>direct</b>	\$19,082,532 2.97%	\$18,799,697 2.93%	\$37,882,229 5.89%	
<b>subcontracting</b>	\$2,973,559 0.46%	\$13,467,351 2.10%	\$16,440,910 2.56%	
<b>combined</b>	\$22,056,091 3.43%	\$32,267,048 5.02%	\$54,323,139 8.45%	\$642,685,211 100.00%
<b>SoCalGas</b>				
<b>direct</b>	\$5,003,227 1.13%	\$19,127,521 4.32%	\$24,130,748 5.45%	
<b>subcontracting</b>	\$886,542 0.20%	\$12,432,992 2.81%	\$13,319,534 3.01%	
<b>combined</b>	\$5,889,769 1.33%	\$31,560,513 7.13%	\$37,450,282 8.46%	\$442,648,573 100.00%
<b>Verizon</b>				
<b>direct</b>	\$7,912,824 1.64%	\$34,030,980 7.06%	\$41,943,804 8.70%	
<b>subcontracting</b>	\$0 0.00%	\$0 0.00%	\$0 0.00%	
<b>combined</b>	\$7,912,824 1.64%	\$34,030,980 7.06%	\$41,943,804 8.70%	\$482,214,425 100.00%
<b>Verizon Wireless</b>				
<b>direct</b>	\$0 0.00%	\$102,684,267 2.41%	\$102,684,267 2.41%	
<b>subcontracting</b>	\$0 0.00%	\$844,624 0.02%	\$844,624 0.02%	
<b>combined</b>	\$0 0.00%	\$103,528,891 2.43%	\$103,528,891 2.43%	\$4,252,011,296 100.00%
<b>Total</b>	\$351,346,982 1.71%	\$831,126,185 4.04%	\$1,182,473,167 5.75%	\$20,568,841,902 100.00%

**Table 7a**  
**2007 DVBE Procurement for Large and Small Utilities**  
**(in Dollars and as Percentage of Total Corporate Procurement)**

	2007 DVBE Procurement		2007 Total Procurement
Cingular	\$900,000	0.04%	\$2,270,000,000
Edison	\$4,271,222	0.17%	\$2,447,254,956
PG&E	\$21,302,379	0.77%	\$2,759,235,519
AT&T California	\$31,720,020	1.14%	\$2,778,976,722
AT&T Comm of CA	\$245,159	0.07%	\$369,432,539
AT&T/ASI	\$231,063	0.09%	\$264,064,966
SDG&E	\$2,979,969	0.46%	\$650,574,383
SoCal Gas	\$2,179,819	0.41%	\$535,394,092
Verizon California	\$1,951,990	0.37%	\$523,758,051
Verizon Wireless	\$989,351	0.02%	\$5,731,853,193
<b>TOTAL</b>	<b>\$66,770,972</b>	<b>0.36%</b>	<b>\$18,330,544,421</b>
AT&T Long Distance	\$26,224	0.02%	\$131,115,200
Citizens	\$0	0.00%	\$33,697,728
Lodi Gas	\$59,702	0.48%	\$12,568,073
MCI / Verizon	\$104,530	0.36%	\$29,149,093
PP&L	\$0	0.00%	\$5,052,143
Qwest	\$581	0.00%	\$40,014,224
Sierra Pacific	\$7,780	0.02%	\$44,454,817
SouthWest Gas	\$8,981	0.03%	\$27,679,505
SureWest	\$0	0.00%	\$34,950,275
SureWest Wireless	\$0	0.00%	\$19,991,364
Wild Goose Stg	\$0	0.00%	\$8,304,440
XO California	\$0	0.00%	\$67,972,932
Cal Water Service Co	\$0	0.00%	\$130,139,755
Golden State Water	\$0	0.00%	\$109,122,696
Park Water Co	\$256,324	1.30%	\$19,670,335
San Gabriel Water	\$27,873	0.05%	\$50,870,065
San Jose Water Co	\$32,542	0.06%	\$58,075,312
Suburban Water Co	\$1,891	0.01%	\$22,246,391
<b>TOTAL</b>	<b>\$526,428</b>	<b>0.06%</b>	<b>\$845,074,348</b>
<b>GRAND TOTAL</b>	<b>\$67,297,400</b>	<b>0.35%</b>	<b>\$19,175,618,769</b>

**Table 7b**  
**2006 DVBE Procurement for Large and Small Utilities**  
**(in Dollars and as Percentage of Total Corporate Procurement)**

	2006 DVBE Procurement		2006 Total Procurement
Cingular	\$9,809,037	0.39%	\$2,517,239,260
Edison	\$2,895,573	0.12%	\$2,409,314,191
Nextel	\$565,569	0.01%	\$4,200,409,963
PG&E	\$20,923,645	0.92%	\$2,271,956,640
AT&T California	\$14,588,944	0.58%	\$2,520,464,812
AT&T Comm of CA	\$865,555	0.19%	\$465,175,825
AT&T/ASI	\$438,480	0.12%	\$364,721,706
SDG&E	\$3,009,587	0.47%	\$642,685,211
SoCal Gas	\$217,056	0.05%	\$442,648,573
Verizon California	\$1,311,525	0.27%	\$482,214,425
Verizon Wireless	\$664,414	0.02%	\$4,252,011,296
<b>TOTAL</b>	<b>\$55,289,385</b>	<b>0.27%</b>	<b>\$20,568,841,902</b>
AT&T Long Distance	\$1,123	0.00%	\$83,195,266
Citizens	\$5,084	0.01%	\$47,388,460
Lodi Gas	\$67,803	0.77%	\$8,772,096
MCI	\$422,206	1.11%	\$37,893,209
PP&L	\$0	0.00%	\$9,001,855
Qwest	\$0	0.00%	\$58,162,555
Sierra Pacific	\$38,951	0.10%	\$37,303,241
SouthWest Gas	\$1,702	0.01%	\$24,855,500
SureWest	\$0	0.00%	\$27,060,078
SureWest Wireless	\$0	0.00%	\$18,951,663
Wild Goose Stg	\$0	0.00%	\$5,096,516
XO California	\$0	0.00%	\$7,673,893
Cal Water Service Co	\$0	0.00%	\$136,210,474
Golden State Water	\$0	0.00%	\$74,482,654
Park Water Co	\$68,000	0.33%	\$20,623,112
San Gabriel Water	\$15,227	0.03%	\$57,454,779
San Jose Water Co	\$0	0.00%	\$75,573,063
Suburban Water Co	\$194	0.00%	\$18,799,923
<b>TOTAL</b>	<b>\$620,290</b>	<b>0.08%</b>	<b>\$748,498,337</b>
<b>GRAND TOTAL</b>	<b>\$55,909,675</b>	<b>0.26%</b>	<b>\$21,317,340,239</b>

**Table 8a**  
**2007 Fuel Procurement**

	<b>Total Procurement</b>	<b>MBE</b>	<b>WBE</b>	<b>DVBE</b>	<b>WMDVBE</b>
<b>Edison</b>					
Natural Gas	\$1,368,766,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$172,647,000	\$0	\$769,000	\$0	\$769,000
	100.00%	0.00%	0.45%	0.00%	0.45%
<b>Combined</b>	<b>\$1,541,413,000</b>	<b>\$0</b>	<b>\$769,000</b>	<b>\$0</b>	<b>\$769,000</b>
	<b>100.00%</b>	<b>0.00%</b>	<b>0.05%</b>	<b>0.00%</b>	<b>0.05%</b>
<b>PG&amp;E</b>					
Natural Gas	<b>\$2,041,236,798</b>	<b>\$136,621,316</b>	<b>\$52,926,883</b>	<b>\$0</b>	<b>\$189,548,199</b>
	<b>100.00%</b>	<b>6.69%</b>	<b>2.59%</b>	<b>0.00%</b>	<b>9.29%</b>
<b>SDG&amp;E</b>					
Natural Gas	\$674,614,367	\$107,636,821	\$3,207,277	\$0	\$110,844,098
	100%	15.96%	0.48%	0.00%	16.43%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>Combined</b>	<b>\$674,614,367</b>	<b>\$107,636,821</b>	<b>\$3,207,277</b>	<b>\$0</b>	<b>\$110,844,098</b>
	<b>100.00%</b>	<b>15.96%</b>	<b>0.48%</b>	<b>0.00%</b>	<b>16.43%</b>
<b>SoCal Gas</b>					
Natural Gas	<b>\$2,737,078,928</b>	<b>\$356,499,891</b>	<b>\$36,820,809</b>	<b>\$0</b>	<b>\$393,320,700</b>
	<b>100.00%</b>	<b>13.02%</b>	<b>1.35%</b>	<b>0.00%</b>	<b>14.37%</b>
<b>SW Gas</b>					
Natural Gas	<b>\$83,165,407</b>	<b>\$7,761,781</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,761,781</b>
	<b>100.00%</b>	<b>9.33%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>9.33%</b>
<b>Total</b>	<b>\$7,077,508,500</b>	<b>\$608,519,809</b>	<b>\$93,723,969</b>	<b>\$0</b>	<b>\$702,243,778</b>
	<b>100.00%</b>	<b>8.60%</b>	<b>1.32%</b>	<b>0.00%</b>	<b>9.92%</b>



**Table 8b**  
**2006 Fuel Procurement**

	<b>Total Procurement</b>	<b>MBE</b>	<b>WBE</b>	<b>DVBE</b>	<b>WMDVBE</b>
<b>Edison</b>					
Natural Gas	\$1,167,056,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$156,000,000	\$0	\$733,000	\$0	\$733,000
	100.00%	0.00%	0.47%	0.00%	0.47%
<b>Combined</b>	<b>\$1,323,056,000</b>	<b>\$0</b>	<b>\$733,000</b>	<b>\$0</b>	<b>\$733,000</b>
	<b>100.00%</b>	<b>0.00%</b>	<b>0.06%</b>	<b>0.00%</b>	<b>0.06%</b>
<b>PG&amp;E</b>					
Natural Gas	<b>\$2,094,618,882</b>	<b>\$113,380,084</b>	<b>\$0</b>	<b>\$0</b>	<b>\$113,380,084</b>
	<b>100.00%</b>	<b>5.41%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>5.41%</b>
<b>SDG&amp;E</b>					
Natural Gas	\$501,647,625	\$42,684,461	\$6,730,803	\$0	\$49,415,264
	100%	8.51%	1.34%	0.00%	9.85%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>Combined</b>	<b>\$501,647,625</b>	<b>\$42,684,461</b>	<b>\$6,730,803</b>	<b>\$0</b>	<b>\$49,415,264</b>
	<b>100.00%</b>	<b>8.51%</b>	<b>1.34%</b>	<b>0.00%</b>	<b>9.85%</b>
<b>SoCal Gas</b>					
Natural Gas	\$2,549,015,689	\$295,394,556	\$21,503,227	\$0	\$316,897,783
	<b>100.00%</b>	<b>11.59%</b>	<b>0.84%</b>	<b>0.00%</b>	<b>12.43%</b>
<b>SW Gas</b>					
Natural Gas	<b>\$78,583,300</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
	<b>100.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total</b>	<b>\$6,546,921,496</b>	<b>\$451,459,101</b>	<b>\$28,967,030</b>	<b>\$0</b>	<b>\$480,426,131</b>
	<b>100.00%</b>	<b>6.90%</b>	<b>0.44%</b>	<b>0.00%</b>	<b>7.34%</b>

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